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Message Text

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PAGE 01 BANGKO 10895 170941Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
----------044592 170941Z /10
R 170348Z APR 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 3081

UNCLAS BANGKOK 10895

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: SIAM MEDICO SUPPLY CO., LTD.

REF: USDOC 5537

1. THAILAND
OFFICE USE: 2. 549 3. NA 4. 01
5. SIAM MEDICO SUPPLY CO., LTD.
6. 26/313.-#-3 -(ROAD
7. BANGKOK
8. CONTACT: NIVEST PRAYOONTHIEN
9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: MR. SAENGJAI LAIWADHANA, PRESIDENT AND
RNMR. PREECHA PRAYOONTHIEN, DIRECTOR9"
10. PHONE: 2339645 11. TELEX: NA
12. CABLE: MEDICO
13. ESTBL: 1975 14. EMPL: 35 15. SIZE: MEDIUM
16. REPUTATION: ZAASATISFACTORY 17. RPT DATE: 04/78
OFFICE USE: 18. K 19. NA 20. X 21. NA 22. NA
23A. 38410/235 IMP.AGT.DIST. OF MEDICAL AND SCIENTIFIC
EQUIPMENT AND SUPPLIES.
24. FOREIGN SALES: NA
25. FINANCIAL REFS: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK,
THAILAND; SIAM COMMERCIAL BANK LTD., 1060 NEW PETCHBURI ROAD,
BANGKOK, THAILAND.
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26. TRADE REFS: BECTON, DICKSON AND CO., USA; BECKMAN
INSTRUMENTS, INC., FULLERTON, CALIF.; GELMAN INSTRUMENT CO.,
ANN ARBOR, MICHIGAN.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF ADVANCED
INSTRUMENTS, INC., NEEDHAM HEIGHT, MASS. FOR SCIENTIFIC EQUIPMENT;

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BBL, DIV. OF B-D, COCKEYSVILLE, MARYLAND FOR CULTURE MEDIA, SCIENTIFIC EQUIPMENT; BECKMAN INSTRUMENTS, INC., FULLERTON, CALIF. FOR SCIENTIFIC EQUIPMENT; BIO-DYNAMICS, INDIANAPOLIS, INDIANA FOR SCIENTIFIC EQUIPMENT AND SUPPLIES; CLAY ADAMS, DIV. OF B-D, PARSIPPANY, N.J. FOR SCIENTIFIC EQUIPMENT; DADE, DIV. OF A.H.S9 MIAMI, FLORIDA FOR SCIENTIFIC EQUIPMENT; DYNATECH LABORATORIES, ALEXANDRIA, VIRGINIA FOR SCIENTIFIC EQUIPMENT AND SUPPLIES; DAMON/IEC DIV., NEEDHAM HEIGHT, MASS. FOR SCIENTIFIC EQUIPMENT; GELMAN INSTRUMENT CO., ANN ARBOR, MICHIGAN FOR FILTRATION SYSTEMS AND SCIENTIFIC EQUIPMENT; HYNSON, WESTCOTT & DUNNING, BALTIMORE, MARYLAND FOR LABORATORY SUPPLIES; HARLECO, DIV. OF A.H.S., GIBBSTOWN, N.J. FOR REAGENT; HARRIS MFG. CO., INC., NORTH BILLERICA, MASS. FOR FREEZER; LIPSHAW MFG. CORP., DETROIT, MICHIGAN FOR SCIENTIFIC EQUIPMENT; ORION RESEARCH INCORPORATED, CAMBRIDGE, MASS. FOR SCIENTIFIC EQUIPMENT; SCIENTIFIC PRODUCTS DIV. OF A.H.S., MCGAW PARK, ILL. FOR SCIENTIFIC EQUIPMENT AND SUPPLIES; SCIENTIFIC MFG. INDUSTRIES, BERKELEY, CALIF. FOR SCIENTIFIC EQUIPMENT; THERMOLYNE SYBRON CORP., SANTA ANA, CALIF. FOR SCIENTIFIC EQUIPMENT; SHERWOOD MEDICAL INDUSTRIES, ST. LOUIS, MO. FOR SCIENTIFIC EQUIPMENT AND SUPPLIES; BARD PARKER, DIV. OF B-D, RUTHERFORD, N#3'. FOR MEDICAL SUPPLIES; BECTON DICKINSON, RUTHERFORD, N.J. FOR MEDICAL SUPPLIES; DYNATECH CRYOMEDICAL CO., BURLINGTON, MASS. FOR MEDICAL SUPPLIES; HAEMONETICS CORP., NATICK, MASS. FOR MEDICAL AND SCIENTIFIC EQUIPMENT; V. MUELLER, CHICAGO, ILL. FOR SURGICAL INSTRUMENTS.

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28. POST EVALUATION: SIAM MEDICO SUPPLY CO., LTD. WAS INCORPORATED IN 1975 WITH AN AUTHORIZED CAPITAL OF $75,000, LATER INCREASED TO $100,000. IT ACTS AS IMPORTER, AGENT AND DISTRIBUTOR OF MEDICAL AND SCIENTIFIC EQUIPMENT AND SUPPLIES. NINETY PERCENT OF ITS IMPORTS ARE FROM THE U.S. WITH THE REMAINDER FROM GERMANY. ITS LEASED OFFICE OCCUPIES 296 SQ.METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. FIRM'S SALES VOLUME IN 1977 WAS REPORTED TO BE $1,000,000 REPRESENTING AN INCREASE OF 28 PERCENT OVER THE FIGURE REPORTED TO THE EMBASSY IN 1975. IT EMPLOYS 35 PEOPLE INCLUDING 10 SALESMEN. FIRM PUBLISHES A MONTHLY BULLETIN FOR ITS CUSTOMERS WITHOUT CHARGE. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT; IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: JAMES H. SAVERY
WHITEHOUSE

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO10895
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780163-1279
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780451/aaaabrbs.tel
Line Count: 110
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 750428ad-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2952300
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: SIAM MEDICO SUPPLY CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/750428ad-c288-dd11-92da-001cc4696bcc
Review Markings:
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